# Washington State Institute for Public Policy

Benefit-Cost Results

### **Family Matters**

Benefit-cost estimates updated June 2016. Literature review updated June 2016.

Current estimates replace old estimates. Numbers will change over time as a result of model inputs and monetization methods.

The WSIPP benefit-cost analysis examines, on an apples-to-apples basis, the monetary value of programs or policies to determine whether the benefits from the program exceed its costs. WSIPP's research approach to identifying evidence-based programs and policies has three main steps. First, we determine "what works" (and what does not work) to improve outcomes using a statistical technique called meta-analysis. Second, we calculate whether the benefits of a program exceed its costs. Third, we estimate the risk of investing in a program by testing the sensitivity of our results. For more detail on our methods, see our Technical Documentation.

Program Description: This is a family-focused prevention program consisting of four booklets, describing activities for parents and youth to complete, mailed to participating families. Each booklet covers a different topic. The books are titled "Why Families Matter," "Helping Families Matter to Teens," "Alcohol and Tobacco Rules Are Family Matters," and "Nonfamily Influences That Matter." Two weeks after each booklet is mailed, parents receive a phone call from a health educator to encourage completion of activities. The average family completes the program over the course of several months.

Benefit-Cost Summary Statistics Per Participant								
Benefits to:								
Taxpayers	\$474	Benefit to cost ratio	\$9.19					
Participants	\$796	Benefits minus costs	\$1,585					
Others	\$553	Chance the program will produce						
Indirect	(\$44)	benefits greater than the costs	74 %					
Total benefits	\$1,779							
Net program cost	(\$194)							
Benefits minus cost	\$1,585							

The estimates shown are present value, life cycle benefits and costs. All dollars are expressed in the base year chosen for this analysis (2015). The chance the benefits exceed the costs are derived from a Monte Carlo risk analysis. The details on this, as well as the economic discount rates and other relevant parameters are described in our Technical Documentation.

### Detailed Monetary Benefit Estimates Per Participant Benefits from changes to:1 Benefits to: Others<sup>2</sup> Indirect3 **Participants Taxpayers** Total Crime \$14 \$0 \$34 \$7 \$55 Labor market earnings associated with high school \$812 \$369 \$373 \$0 \$1,554 graduation Health care associated with smoking \$43 \$131 \$162 \$66 \$401 Property loss associated with alcohol abuse or \$1 \$0 \$2 \$0 \$3 dependence Costs of higher education (\$60)(\$40)(\$18) (\$20) (\$138)Adjustment for deadweight cost of program \$0 \$0 \$0 (\$97)(\$97) \$796 \$474 \$553 \$1,779 Totals (\$44)

<sup>3&</sup>quot;Indirect benefits" includes estimates of the net changes in the value of a statistical life and net changes in the deadweight costs of taxation.

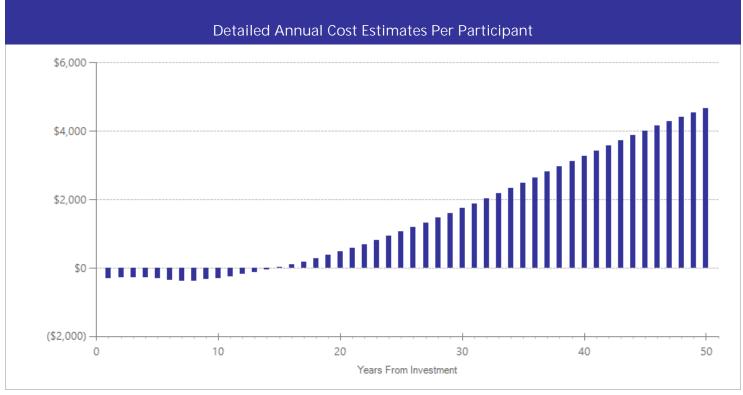
Detailed Annual Cost Estimates Per Participant								
	Annual cost	Year dollars	Summary					
Program costs Comparison costs	\$140 \$0	1997 1997	Present value of net program costs (in 2015 dollars) Cost range (+ or -)	(\$194) 10 %				

Per-participant cost based on cost analysis of 658 families by Bauman, et al. (2001) Family Matters: A family-directed program designed to prevent adolescent tobacco and alcohol use. Health Promotion Practice, 2(2), 81-96.

The figures shown are estimates of the costs to implement programs in Washington. The comparison group costs reflect either no treatment as usual, depending on how effect sizes were calculated in the meta-analysis. The cost range reported above reflects potential variation or uncertainty in the cost estimate; more detail can be found in our Technical Documentation.

<sup>&</sup>lt;sup>1</sup>In addition to the outcomes measured in the meta-analysis table, WSIPP measures benefits and costs estimated from other outcomes associated with those reported in the evaluation literature. For example, empirical research demonstrates that high school graduation leads to reduced crime. These associated measures provide a more complete picture of the detailed costs and benefits of the program.

<sup>&</sup>lt;sup>2</sup>"Others" includes benefits to people other than taxpayers and participants. Depending on the program, it could include reductions in crime victimization, the economic benefits from a more educated workforce, and the benefits from employer-paid health insurance.



The graph above illustrates the estimated cumulative net benefits per-participant for the first fifty years beyond the initial investment in the program. We present these cash flows in non-discounted dollars to simplify the "break-even" point from a budgeting perspective. If the dollars are negative (bars below \$0 line), the cumulative benefits do not outweigh the cost of the program up to that point in time. The program breaks even when the dollars reach \$0. At this point, the total benefits to participants, taxpayers, and others, are equal to the cost of the program. If the dollars are above \$0, the benefits of the program exceed the initial investment.

Meta-Analysis of Program Effects										
Outcomes measured	No. of effect sizes	Treatment N	Adjusted effect sizes and standard errors used in the benefit- cost analysis					Unadjusted effect size (random effects		
			First time ES is estimated			Second time ES is estimated			model)	
			ES	SE	Age	ES	SE	Age	ES	p-value
Alcohol use in high school	1	531	-0.058	0.079	15	-0.058	0.079	18	-0.177	0.040
Smoking in high school	1	531	-0.061	0.079	15	-0.061	0.079	18	-0.186	0.028

Meta-analysis is a statistical method to combine the results from separate studies on a program, policy, or topic in order to estimate its effect on an outcome. WSIPP systematically evaluates all credible evaluations we can locate on each topic. The outcomes measured are the types of program impacts that were measured in the research literature (for example, crime or educational attainment). Treatment N represents the total number of individuals or units in the treatment group across the included studies.

An effect size (ES) is a standard metric that summarizes the degree to which a program or policy affects a measured outcome. If the effect size is positive, the outcome increases. If the effect size is negative, the outcome decreases.

Adjusted effect sizes are used to calculate the benefits from our benefit cost model. WSIPP may adjust effect sizes based on methodological characteristics of the study. For example, we may adjust effect sizes when a study has a weak research design or when the program developer is involved in the research. The magnitude of these adjustments varies depending on the topic area.

WSIPP may also adjust the second ES measurement. Research shows the magnitude of some effect sizes decrease over time. For those effect sizes, we estimate outcome-based adjustments which we apply between the first time ES is estimated and the second time ES is estimated. We also report the unadjusted effect size to show the effect sizes before any adjustments have been made. More details about these adjustments can be found in our Technical Documentation.

### Citations Used in the Meta-Analysis

Bauman, K.E., Ennett, S.T., Foshee, V.A., Pemberton, M., King, T.S., & Koch, G.G. (2002). Influence of a family program on adolescent smoking and drinking prevalence. Prevention Science, 3(1), 35-42. Printed on 12-23-2016

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## Washington State Institute for Public Policy

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